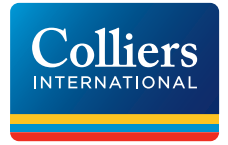




# Greig F. Lagomarsino, SIOR

EXECUTIVE VICE PRESIDENT | OAKLAND  
Northern California - Industrial Specialist  
Logistics & Transportation Solutions



[greig.lago@colliers.com](mailto:greig.lago@colliers.com)

## EDUCATION

B.S. University of California,  
Berkeley

## AFFILIATIONS & MEMBERSHIPS

SIOR Northern California Chapter,  
Past President

Fisher Center for Real Estate and  
Urban Economic Policy Advisory  
Board

Colliers International Logistics &  
Transportation Solutions Group,  
(L&T)

Colliers International Industrial  
Strength Steering Committee

Colliers International Industrial  
Advisory Board (IAB)

East Bay Brokers Association, Past  
President

UC Berkeley Grid Club

Aim High - Annual Sponsor

Links for Life - Platinum Sponsor

National Association of Realtors

Oakland Association of Realtors

Zeta Psi Alumni Association

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## BUSINESS BACKGROUND AND AREA OF EXPERTISE

Greig is an Executive Vice President of Colliers International's Oakland office and the Oakland Industrial Team leader. He began his real estate career at Cushman & Wakefield and joined Colliers International in 1998. Greig has been involved in over \$6 billion worth of real estate transactions and continues to be a consistent market leader in Northern California earning top honors such as Broker of the Year and Top Industrial Producer.

Greig specializes in the sales and leasing of industrial product in Northern California with an emphasis on institutional Landlord & Tenant representation, acquisitions, dispositions and market analysis. Greig's market knowledge and focus on strong client relationships is unsurpassed in the marketplace.

## PROFESSIONAL ACCOMPLISHMENTS

- Colliers International Board of Directors 2008-2015
- Everest Club Member Honoree 2013-2017, Colliers International
- Top Ten Producer 2017 Colliers Americas
- Broker of the Year 2009, Colliers International
- Top Industrial Producer 1998-2017, Colliers International, Oakland
- SIOR Top Industrial Lease and/or Sale 1999-2002, 2008-2010, 2012, & 2017
- National Top 100 Producer 1996, Cushman & Wakefield
- National Achievement Conference Honoree 1994-1997, Cushman & Wakefield
- Northern CA Industrial Broker of the Year 1992-1997, Cushman & Wakefield
- Rookie of the Year 1990, Cushman & Wakefield

## COMMUNITY INVOLVEMENT

Greig is an annual platinum sponsor for Links for Life, a Colliers International foundation for Bay Area charities, and an annual sponsor for Aim High, a foundation that provides summer programs to benefit inner-city youth. He also supports the Jesuit High School Alumni Foundation, St. Judes, and is a past committee member for Score Fore Kids, an annual golf charity event which benefits Children's Hospital & Research Center in Oakland, California.

## SELECT CLIENT LIST

Ashley Furniture  
Balco Properties  
Ball Corporation  
Black Equities  
DHL/Exel  
EastGroup Properties  
Harsch Investments  
Harvest Properties  
Highridge Provender  
Industrial Property Trust  
JP Morgan  
LBA Realty  
Steelwave  
Lifestyle Solutions  
LIFT Partners  
Lowenberg Corporation  
Morgan Stanley  
New York Life  
Orchard Partners  
Overton Moore Properties  
Principal Real Estate Investors  
Prologis  
Rapid Displays  
Ross Stores  
Shea Properties  
SPI Holdings  
UBS Realty Advisors  
US Cold Storage  
Williams-Sonoma  
WP Investments  
Young's Market Company

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## MAJOR PROJECTS REPRESENTED

Project	City	Square Feet
RREEF Industrial Portfolio	Northern California	5.3 Million
EOP Industrial Portfolio	SF/East Bay	2.6 Million
Prologis	East Bay	1.3 Million
International Park of Commerce - Prologis	Tracy	1 Million
Winton Industrial Park	Hayward	826,000
Sares-Regis/JP Morgan Industrial Portfolio	Fremont/Richmond	721,000
Chabot Commerce Center - McMorgan/AMB	Tracy	676,000
IKEA/DivcoWest	Napa	650,000
WP Investments	Milpitas	630,000
Gould Livermore, LLC - Circuit City	Livermore	610,000
East Bay Industrial Portfolio	San Leandro/Union City	594,000
LBA Logistics Center/Ashley Furniture	Lathrop	519,000
Prologis/LaSalle Investment Management	Richmond	518,000
Orchard Supply	Tracy	517,000
Overton-Moore Properties - Solyndra	Fremont	506,000
Stockbridge-Solyndra	Fremont	506,000
Lever Brothers	Stockton	500,000
Ross Stores, Inc.	Newark	527,000
Pinole Point Business Park	Richmond	495,000
Wiegman Distribution Center	Hayward	486,000
Sares-Regis Group/Pinole Point Properties	Richmond	474,000
PS Business Parks - Keeco	Hayward	460,000
Whipple Road Business Park	Hayward	444,000
Vertical Ventures, LLC	Lathrop	417,000
Edgewater Industrial Center	Oakland	406,000
McMorgan & Company - Best Buy	Tracy	390,000
Newport Real Estate	West Sacramento	389,000
MDS Realty III, LLC - Mervyn's/Klaff Realty	Fremont	365,000
Warm Springs Industrial Park	Fremont	337,000
Crate & Barrel	Tracy	330,000
Georgia Pacific Corporation	Newark	322,000
LBA Logistics Center	Newark	321,000
FedEx Ground	Newark	320,000
Southern Wine & Spirits	Union City	315,000

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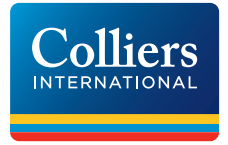


## MAJOR PROJECTS REPRESENTED

Project	City	Square Feet
Industrial Property Trust	Livermore	286,000
LBA Realty	Lathrop	278,000
Emerik Properties - Uni-Tile	Hayward	266,000
Prologis - Lowenberg Associates	Tracy	265,000
Lowenberg Corporation/Panattoni	Lathrop	262,000
Stockton Airport Business Center	Stockton	257,000
Lifestyle Solutions	Stockton	256,700
Williams-Sonoma	Richmond	252,000
Levitz SL San Leandro	San Leandro	250,000
Pinole Point Properties/Sares-Regis Group	Fremont	246,000
Sares-Regis Group	Fremont	246,000
Supermicro Computers	Fremont	246,000
US Cold Storage, Inc.	Union City	235,000
International Park of Commerce - Prologis	Tracy	235,000
International Park of Commerce	Tracy	225,000
Cisco Systems, Inc.	Milpitas	225,000
Prologis Pinole Point	Richmond	224,000
Exel, Inc.	Hayward	221,000
Principal Capital Real Estate Investment	Hayward	221,000
Metropolitan Furniture Corp. - Steelcase	Oakland	215,000
Morgan Advanced Ceramics	Hayward	214,000
Ball Corporation	Hayward	214,000
Kapstone Paper/LBA Realty	Oakland	206,000
Amcor Sunclipse North America	Newark	206,000
Jaeger McHugh & Company, LLC	Hayward	203,000
Restoration Hardware	Richmond	200,000
DHL/Exel, Inc.	Oakland	193,000
SPI Holdings, LLC	Hayward	186,000
Young's Holdings - Rich Food Products	Union City	186,000
General Services Administration	Hayward	185,000
Southern Wine & Spirits	Union City	180,000
LBA NCC - Company II	Fremont	177,000
UBS Realty Advisors	Hayward	177,000
Industrial Income Trust / Prologis	Fremont	174,000

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## MAJOR PROJECTS REPRESENTED

Project	City	Square Feet
DHL/Exel, Inc.	Hayward	160,000
US Air Conditioning, Inc.	San Leandro	160,000
Prologis/Futuris	Newark	160,000
Fairway Business Park	San Leandro	157,000
St. George Warehousing	San Leandro	157,000
Crocker South	Hayward	149,000
Southern Wine & Spirits	Union City	143,000
Balco Properties	Hayward	142,000
Prologis	Tracy	135,800
Dealer Tire/Prologis	Oakland	134,000
Lowenberg Corporation	San Leandro	122,000
Rox Arden LLC/Hemco, Inc.	Hayward	102,000
TA Associates - Custom Frieght Systems	San Lorenzo	121,000
Sares-Regis-Whole Foods Market BTS	Richmond	117,000
Chef's Warehouse	Union City	117,000
Bio-Rad Laboratories	Richmond	116,000
Lowenberg Corporation NOII	Stockton	111,000
Exel, Inc.	Oakland	100,000
DHL Express	Dublin	99,000
Emerald Packaging	Union City	98,000
Iron Mountain Records Management	Hayward	93,000
Logitech, Inc.	Union City	86,000
Lowenberg/Mi Rancho	San Leandro	84,000
JACO Environmental	Hayward	84,000
Serena & Lily	Richmond	82,000
DHL	Brisbane	80,000
Emerald Packaging	Union City	70,000 (12.6 Acres)
Anheuser-Busch Recycling Corporation	Hayward	58,000
Weyerhaeuser Company	Hayward	58,000
Pinole Point Business Park	Richmond	41 Acres
PACCAR, Inc.	Newark	34.36 Acres
KTR Capital Partners/Pinole Point	Richmond	30 Acres
Prologis	Livermore	20 Acres
Pacific Coast Capital Partners, LLC	Newark	8 Acres
WSA Breakwater, LLC - Sierra Equipment Company	Hayward	2.5 Acres
Industrial Income Trust - United States Postal Service (USPS)	Richmond	2.5 Acres

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