



Mark Maguire, SIOR

EXECUTIVE VICE PRESIDENT
Oakland



mark.maguire@colliers.com

EDUCATION OR QUALIFICATIONS

University of California,
Berkeley

AFFILIATIONS OR MEMBERSHIPS

California Department of Real Estate

East Bay Brokers Association

Big "C" Society

Belden Club

San Francisco Grid Club

Association of Silicon Valley Brokers

First Tee of Oakland, Board Member

CONTACT DETAILS

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AREA OF EXPERTISE

Mark specializes in the sales and leasing of industrial, R&D and investment properties in the Bay Area, including Oakland, Hayward, Union City and San Leandro. Throughout his real estate career, he has handled over 1500 deals in excess of \$3 billion.

PROFESSIONAL ACCOMPLISHMENTS

- SIOR Industrial Sale of the Year, 2016
- Bay Area R&D Deal of the Year Finalist, 2014
- Bay Area Industrial Deal of the Year Finalist, 2013
- Bay Area R&D Deal of the Year, 2012
- Bay Area Industrial Deal of the Year Finalist, 2011
- Colliers International Everest Club (Top 10% Globally), 2012-2016
- Costar Power Broker, 2009-2016
- East Bay Brokers Association, Past President
- NCAA Golf, UC Berkeley, 1989-1994
- Scratch golfer & 9-time Claremont Country Club Champion

BUSINESS AND EDUCATIONAL BACKGROUND

Mark graduated from the University of California, Berkeley in 1994 with a degree in Interdisciplinary Studies. Mark joined Colliers International in 2009 as a Senior Vice President where he continues to excel in Tenant/Landlord representation in warehouse, industrial and R&D properties throughout the Bay Area. Mark has a stellar reputation with his market knowledge and ability to understand his client's needs. He continually meets and exceeds his client's expectations as a top producer in the East Bay office. Mark began his real estate career in 1994 with NAI BT Commercial in Oakland, now known as Cushman & Wakefield. During his time with NAI BT Commercial, he was named company-wide deal maker of the year in 2001 and was the Oakland office's deal maker of the year on numerous occasions. He was consistently a top producer in the Oakland office and a partner in the firm prior to his move to Colliers International.

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BUSINESS PARKS REPRESENTED

Tenant	City	Square Feet
Alvarado Business Park	Union City	1,235,000
Oakland Global Logistics Center	Oakland	900,000
Warm Springs Station	Fremont	677,000
47400 Kato Road	Fremont	516,000
Central Pacific/Central Plaza	Union City	471,000
Fremont Industrial Center	Fremont	440,000
San Leandro Business Park	San Leandro	350,000
Clarion Corporate Avenue	Hayward	333,000
Shea Hayward Center	Hayward	275,000
727 Kennedy Street	Oakland	234,000
East Bay Cold Storage Center	Union City	235,000
Marina Bay Business Center	Richmond	165,000
Prologis Overlake Distribution Center	Newark	160,000
Prologis Davis Avenue	Hayward	144,000
Balch Central Avenue	Union City	94,000



DEVELOPMENTS REPRESENTED

OAKLAND GLOBAL LOGISTICS CENTER, OAKLAND

Developer: Prologis

±900,000 Square Foot Development on 58 Acres

Phase One Complete, Phase Two & Three in Planning

WARM SPRINGS STATION, FREMONT

Developer: The Sobrato Organization

±677,000 Square Foot R&D/Advanced Manufacturing Project

Available for Lease

GILLIG FACILITY, LIVERMORE

Developer: CC Industries

±650,000 Square Foot Manufacturing Building on 40 acres

Completed - Owner Occupied

CENTRAL PACIFIC, UNION CITY

Developer: Westcore Properties

±300,639 Square Foot Four Building Development

Sold as a forward sale, 100% Leased to Four Tenants

47400 KATO ROAD, FREMONT

Developer: Westcore Properties

±302,000 Square Foot Advance Manufacturing Building

100% Leased to Tesla

SHEA HAYWARD CENTER, HAYWARD

Developer: Shea Properties

±275,000 Square Foot Four Building Development

Currently Under Construction

CENTRAL BUSINESS PARK, UNION CITY

Developer: AMB Properties (Prologis)

±225,000 Square Foot Eight Building Development

100% Sold

6590 CENTRAL AVENUE, NEWARK

Developer: Mission Linen Supply

±155,000 Square Foot Manufacturing Facility on 10 Acres

Currently Under Construction

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SIGNIFICANT SALE TRANSACTIONS

Site	City	SF	Seller	Buyer
1701 Marina Boulevard	San Leandro	750,000	Albertson Stores	Kaiser
Discovery Drive	Livermore	650,000	Gillig Corporation	Trammel Crow
Central Pacific/Central Plaza	Union City	470,000	Westcore Properties	Terreno Realty
San Rafael Corporate Center	San Rafael	380,000	JP Morgan	BioMarin Pharmaceutical
Diablo Industrial Park	Hayward	320,000	Divco	AMB Properties (Prologis)
Diablo Industrial Park	Hayward	300,000	AMB Properties (Prologis)	Deutsche Asset & Wealth Mgmt
700 National Court	Richmond	300,000	AMB Properties (Prologis)	Bay Area Beverage
HP Bay Area Portfolio	Multiple	250,000	Highridge Provender	Dedeaux Properties/Morgan Stanley
727 Kennedy Street	Oakland	234,000	Westcore Properties	W-5 Brannon
33400 Dowe Avenue	Union City	235,000	United States Cold Storage	Highridge Provender
2425 Whipple Road	Union City	214,000	Village Properties	LBA Realty
Brisa Street	Livermore	175,000	Steelwave	Sade Trust
Central Plaza	Union City	170,000	Chang Family Trust	Westcore Properties
San Francisco Chronicle Plant	Union City	154,000	Hearst Corporation	Westcore Properties
6595 Central Avenue	Newark	150,000	Pregis	Mission Linen
23575 Cabot Boulevard	Hayward	139,000	Bailard	BKM Capital
26599 Corporate Avenue	Hayward	101,000	Marfred Industries	Well Luck Company
33200 Lewis Avenue	Union City	100,000	Encinal	KTR Capital
33200 Lewis Avenue	Union City	100,000	KTR Capital	Emerald Packaging
BioMarin Pharmaceutical	Novato	90,000	Sade Trust	BioMarin Pharmaceutical
West Winton Avenue	Hayward	24 Acres	Wheat Family/LKE	Industrial Property Trust
Eden Shores Business Park	Hayward	14 Acres	Steelwave	Shea Properties
2000 Marina Boulevard	San Leandro	13 Acres	Georgia Pacific	Overton Moore
Pardee Drive	Oakland	18 Acres	Legacy Partners (Steelwave)	Parking Company of America

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SIGNIFICANT LEASE TRANSACTIONS

Site	City	SF	Landlord	Tenant
Oakland Army Base	Oakland	450,000	Oakland Base Reuse Authority	Dunavant
Corporate Avenue	Hayward	333,000	Clarion Partners	Nor Cal Moving
47400 Kato Road	Fremont	302,000	Westcore Properties	Tesla
33400 Dowe Avenue	Union City	235,000	Highridge Provender	Penske Logistics
Oakland Army Base	Oakland	235,000	Oakland Base Reuse Authority	Pacific Coast Container
47422 Kato Road	Fremont	214,000	Westcore Properties	JC Paper
Pinole Point	Richmond	200,000	Industrial Property Trust	Restoration Hardware
90 Stemmers Lane	Westhampton, NY	195,000	Dolan Properties	Sun Basket
Edgewater Distribution Center	Oakland	192,000	Prologis	Exel Logistics
Alvarado Business Park	Union City	180,000	Deutsche Asset	Essedent
Tri Valley Distribution Center	Livermore	175,000	Steelwave	Architectural Glass & Aluminum
Oakland Army Base	Oakland	170,000	Oakland Base Reuse Authority	International Triax
Overlake Place	Newark	160,000	Prologis	Futuris
30500 Whipple Road	Union City	140,000	Deutsche Asset Mgmt.	Finelite
Edgewater Distribution Center	Oakland	134,000	Prologis	Dealer Tire
Central Avenue	Union City	128,000	Prologis	Tires Warehouse
Alvarado Business Park	Union City	127,000	Deutsche Asset	Shaw Carpets
San Rafael Corporate Center	San Rafael	123,000	JP Morgan	BioMarin Pharmaceutical
44420 Osgood Road	Union City	121,000	Deutsche Asset Mgmt.	DGA Services
Davis Avenue	Hayward	112,000	Prologis	Solar City
Central Pacific	Union City	107,000	Terreno Realty	Space Systems Loral
1100 Marina Way	S. Richmond	102,000	Stockbridge	Galaxy Deserts
Edgewater Distribution Center	Oakland	100,000	Prologis	OneSource
Zephyr Avenue	Hayward	100,000	Himy Properties	Chipman Corporation
Central Pacific	Union City	94,000	Terreno Realty	Flash Logistics

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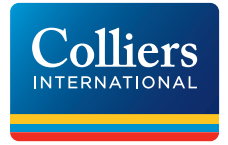


SIGNIFICANT FOOD GRADE TRANSACTIONS

Site	City	Square Feet	Sale or Lease	Seller/Landlord	Buyer/Tenant
Bay Area Portfolio		250,000	Sale	Highridge Provender	Deadeaux Properties/ Morgan Stanley
33400 Dowe Avenue	Union City	235,000	Sale	United States Cold Storage	Highridge Provender
Alvarado Business Park	Union City	130,000	Lease	Deutsche Asset	LA Specialty
Alvarado Business Park	Union City	86,000	Lease	Deutsche Asset	Keebler
Fulton Drive	Fairfield	70,000	Sale	GP Holdings	Just Desserts
550 85th Avenue	Oakland	66,000	Sale	NDI	Westcore Properties
550 85th Avenue	Oakland	66,000	Lease	Westcore Properties	Impossible Foods
550 85th Avenue	Oakland	66,000	Sale	Westcore Properties	Grammercy Property Trust
Olinder Court	San Jose	65,000	Lease	Highridge Provender	SunBasket
Cabot Boulevard	Hayward	63,000	Lease	Travelers Insurance Holdings	United Foods
Arden Road	Hayward	57,000	Sale	Jim Liu	Grand Foods
2975 Volpey Way	Union City	53,000	Lease	Harmon Management (KFC)	Plated
Alvarado Business Park	Union City	49,000	Lease	Deutsche Asset	7-Eleven
Alvarado Business Park	Union City	48,000	Lease	Deutsche Asset	Sysco Foods
Clawiter Road	Hayward	43,000	Lease	SP Holdings	Sukhis
Sabre Street	Hayward	35,000	Sale	Azuma Foods	CNC Noodle
Central Plaza	Union City	25,000	Lease	Terreno Realty	Coremark
Foley Street	Hayward	22,000	Lease	Balch Enterprises	Primizie Foods

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