



# Nick Ousman

VICE PRESIDENT | OAKLAND  
Northern California - East Bay Industrial Specialist



[nick.ousman@colliers.com](mailto:nick.ousman@colliers.com)

## EDUCATION OR QUALIFICATIONS

Bachelor of Arts,  
Communications,  
University of California,  
Berkeley

## AFFILIATIONS OR MEMBERSHIPS

East Bay Brokers Assoc.-  
Board of Directors, 2017, 2018  
California Dept. of Real Estate  
Beta Theta Pi, Omega Chapter,  
Sage Mentorship Program

## CONTACT DETAILS

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## SPECIALIZATION

Nick joined Colliers International in early 2012 specializing in the sales and leasing of industrial properties along the I-880 corridor and throughout the San Francisco Bay Area. He is passionate about developing strong, long term relationships and providing the highest level of customer service to accelerate the success of his clients.

## PROFESSIONAL ACCOMPLISHMENTS

- Platinum Level Achievement 2015, 2016, 2017
- Gold Level Achievement 2013, 2014  
Colliers International
- Top 3 Rookie of the Year 2013,  
Colliers International, Northern California
- CoStar Power Broker 2013, 2014, 2015,  
2016, 2017

## SELECT CLIENT LIST

DHL/Excel, Inc.  
East Group Properties  
Everett Graphics  
FloStor Engineering  
Geomax  
Gogo Sports Inc.  
International Paper  
Kings Crossing LLC  
KTR Capital Partners  
KW International  
LBA Realty  
LC & K Investments  
Le Tote  
Lowenberg Corporation  
McMorgan & Company  
Peripheral Computer Support  
Pregis, Inc.  
Prologis  
Rapid Displays  
Scenery Investments, LLC  
SPI Holdings  
T.B. Penick & Sons, Inc.  
Tayson, LLC  
Terminex  
The Chefs Warehouse  
Thyssen Krupp  
Triple B Forwarders  
UBS Realty Advisors  
WP Investments  
Xpedex

## BUSINESS AND EDUCATIONAL BACKGROUND

Nick graduated from UC Berkeley in 2011 with a BA in Communications. He started his collegiate career with a baseball scholarship at the University of San Diego before transferring to UC Berkeley.

Nick joined Colliers International in 2012 and has quickly excelled in to being a top producer in representing Tenants/Landlords on warehouse, industrial, and R&D properties throughout the Bay Area. In his time at Colliers Nick has worked on approximately \$275 Million of total leasing transactions and \$150 Million of total sale transactions. Nick's extensive market knowledge has earned him a stellar reputations with his clients.

## PERSONAL BACKGROUND

Nick is a Bay Area native and in his free time enjoys golfing and any sort of exercise in the outdoors.