



Paul McManus

VICE PRESIDENT
TENANT REPRESENTATION SPECIALIST
Silicon Valley
CA License No. 01834432



paul.mcmanus@colliers.com

EDUCATION

BA Real Estate Finance
San Diego State University

AFFILIATIONS OR MEMBERSHIPS

Junipero Serra Alumni
Association

CONTACT DETAILS

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AREA OF EXPERTISE

Paul McManus leads a Bay Area California team that exclusively specializes in assisting Silicon Valley Corporations (i.e. High-tech, Software, Internet, Professional Services, Law, Cleantech, etc.) with their Real Estate. His focus has enabled him to be involved in relocation and expansion projects, consolidations and dispositions, campus and headquarter planning, lease terminations and complete portfolio planning strategies. He has also been involved in building acquisition and disposition for Silicon Valley Corporations. He is a man of high integrity and is a fun person to work with. Paul and his wife Ashley reside in San Carlos.

BUSINESS AND EDUCATIONAL BACKGROUND

2005-2006: Villa Vicenza
Sales Team
2006-2007 : Pacific Group
Development Project Manager
2007: Colliers International
Tenant Representation Specialist
2010: ASVB Rookie of the Year Finalist
2010: Colliers Rookie of the Year Finalist
2013: Promoted to Vice President; Platinum
Sales Level Achievement

COMMUNITY INVOLVEMENT

Children Uniting Nations Foster Youth
Mentor Program

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"I have known Paul for the last 5 years during which time he represented ABBYY Software in both a lease renewal and lease expansion. In both cases, I was extremely impressed with his ability to meet and exceed our executive team's expectations. He was very effective in leveraging the market to negotiate a transaction that was well below comparable deals in the marketplace. Paul's hard work and sound advice make it very clear that he puts his client's interests first all times. I couldn't recommend him more highly."

Jane Lau
SR HR Manager
ABBYY USA

"Paul exemplified the full meaning of *working hard for his client*. He definitely surpassed my expectations on doing the legwork to find space. It was a great experience and I don't think I could have scripted a better outcome."

John Squire
President
eCommera

RECENT CLIENT EXPERIENCE:

Client	Size	Assignment
Linkedin	450,000 SF	Expansion
Stryker	166,000 SF	Blend and Extend
Trimble Navigation	165,000 SF	Blend and Extend
Zoll Circulation	124,000 SF	HQ Purchase
EXP Pharma	106,000 SF	Blend and Extend
Access Systems	72,000 SF	Blend and Extend
Mediatek	70,000 SF	Lease Renewal
E lance	42,000 SF	Expansion
Structural Integrity	42,000 SF	HQ Relocation
Blade Networks	42,000 SF	HQ Relocation
Silverpeak	42,000 SF	HQ Relocation
Penguin Computing	42,000 SF	HQ Renewal
Abby Software	36,000 SF	HQ Expansion
Whitehat Security	34,000 SF	HQ Relocation
Namco Bandai	30,000 SF	Expansion
Ensignten	29,000 SF	HQ Relocation
YesVideo	29,000 SF	HQ Relocation
Insound Medical	27,000 SF	Blend and Extend
OCR	25,000 SF	HQ Renewal
Tropos Networks	24,000 SF	Blend and Extend
Melbourne IT	24,000 SF	Relocation
Noel Technologies	22,000 SF	Renewal and Expansion
Matrix	20,000 SF	HQ Relocation
Baynote	20,000 SF	HQ Relocation
Advenira	17,000 SF	HQ Relocation
Angio Dynamics	14,000 SF	Lease Renewal
Kilopass Technology	13,000 SF	HQ Renewal
Arcot	12,000 SF	Blend and Extend
ETouch Systems	12,000 SF	HQ Renewal
Samsung	12,000 SF	Relocation
Hopkins & Carley	10,000 SF	Expansion
Centric	10,000 SF	HQ Relocation
Olympus	10,000 SF	Renewal
Lewis & Roca LLP	10,000 SF	Expansion
Merchant E Solutions	8,000 SF	HQ Renewal
Breakthrough	7,500 SF	HQ Relocation
eCommerca	4,000 SF	HQ Renewal
Facilicorp	3,500 SF	HQ Relocation
Insync Software	2,500 SF	Relocation