



Diane S Armstrong

BROKERAGE & CONSULTING
Silicon Valley
CA License No. 01905519



diane.armstrong@colliers.com

EDUCATION

Graduate School of Education
& Leadership - Notre Dame
de Namur University
Belmont, CA

B.S. Business Administration,
Finance & Marketing
Specialization -
University of California -
Berkeley, CA

University of Minnesota,
College of Liberal Arts -
Minneapolis, MN

AFFILIATIONS OR MEMBERSHIPS

Association of Silicon Valley
Brokers (ASVB)

Urban Land Institute

CREW Network

CONTACT DETAILS

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Colliers International
450 West Santa Clara Street
San Jose, CA 95113
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AREA OF EXPERTISE

Diane is a seasoned professional with proven expertise in a broad range of commercial real estate services such as strategic planning, site selection, project management, financial analysis and transaction structuring to implement facility leasing, acquisitions, dispositions, relocations, expansion, and consolidations for firms of all sizes.

Although Diane concentrates on the sales and leasing of R&D and Industrial properties, she also has a proven track record in Multi-Family Land Development and Office & Retail leasing in the Greater Bay Area.

Diane's eclectic list of clients and long-term relationships with them demonstrate her personal commitment to excellence and high standards while handling a broad diversity of groups and issues.

PROFESSIONAL ACCOMPLISHMENTS

- Top-performing broker at Colliers
- 90/10 Level Production
- Colliers Silicon Valley Team Player of the Year Award - 2013

BUSINESS BACKGROUND

Diane began her career with IBM Corporation in San Francisco as a Systems Engineer and Sales Representative before becoming a sales and marketing executive in Silicon Valley. Her thirteen years of Technology Industry work experience also included employment at 3COM, Saros, Softbank, and IDG World Expo.

Diane first passed the California Department of Real Estate Exam in 1980. She updated her license status to Broker in 2011 and thus began her full-time Commercial Real Estate career.

COMMUNITY INVOLVEMENT

Diane is also involved in the community having served in a number of volunteer capacities with various organizations, including Sacred Heart Schools, National Charity League, and Valley Presbyterian Church.

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SELECT CLIENT LIST

Paul Mitchell The School – The California Academy; San Jose CA, Sacramento CA

BFGC-IBI Group Architects; San Jose CA

USA Properties Fund; Roseville CA

Banyan Energy; Fremont CA

Nanotune Technologies Corporation; Mountain View CA

Applied Tactics and Fitness, LLC – Krav Maga Institute; Santa Clara CA

Matek, Inc.; San Jose CA

Versaic Software; San Mateo CA

Powermania, Inc.; Santa Clara CA

City Golf; Pleasanton CA

Summit Steel, San Jose CA

Law Offices of Steven D. Hoffman; Sunnyvale CA

California Flower Shippers; Mountain View CA

