



Bill Hillis SIOR

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AREA OF EXPERTISE

Bill Hillis specializes in the sale and leasing of industrial and office properties in the San Francisco East Bay. Over the past 14 years, Mr. Hillis has been actively involved with the ground up development of over 20 Business Parks and has played a crucial role in designing the developments to best fit the market demands. Mr. Hillis has completed over 600 lease transactions and approximately 250 sale transactions with an aggregate value exceeding \$600 Million. Mr. Hillis has also been involved with a large number of major business park land acquisitions in the East Contra Costa County region, selling more than 15 parcels.

Helping companies make real estate decisions, including evaluating the differences between purchasing and leasing a property, has become a specialty of Bill's. Mr. Hillis has helped over 150 companies purchase their own building or facility, utilizing his vast knowledge of various SBA and other lending products.

Prior to joining Colliers International in 1999, Mr. Hillis worked at Ritchie Commercial Real Estate where in addition to sales, consulting and leasing, Mr. Hillis gained property management experience to better understand his client's needs.

BUSINESS BACKGROUND

Mr. Hillis earned the prestigious SIOR designation and is one of a handful of Dual Specialist designations in Northern California, which qualifies him as both an office and industrial specialist. In addition to SIOR, Mr. Hillis has studied with CCIM and other private discourses to better understand a broad range of real estate services. Mr. Hillis was named "Top Producer" in the Colliers Walnut Creek office in 2012 and has repeatedly remained a "Top 5 Producer" throughout the majority of his career.



MAJOR NORTH I-680 AND HIGHWAY 4 BUSINESS PARK DEVELOPMENTS

Delta Business Park, Antioch	±240,000 sf	Light Industrial, R&D
Deer Valley Business Park, Antioch	±125,000 sf	Office, Medical Office & Mixed Use Retail
Antioch Distribution Center	±650,000 sf	Warehouse, Distribution
Gateway Industrial Park, Concord	±55,000 sf	Light Industrial
Venture Commerce Center, Antioch	±92,000 sf	Office, Medical Office, R&D
Hillcrest Professional Center, Antioch	±52,000 sf	Professional and Medical Office
Meridian Professional Center, Brentwood	±32,000 sf	Class A Medical and Professional Office
Harvest Commerce Center, Brentwood	±55,000 sf	Office, Light Industrial and R&D
1400 West 4th Street, Antioch	±227,500 sf	Warehouse and Light Industrial
Delta 21 Industrial Park	±390,000 sf	Warehouse and Manufacturing
Sand Creek Business Center, Brentwood	±150,000 sf	Professional Office
Brentwood Business Center, Brentwood	±60,000 sf	Light Industrial
Walnut Center, Brentwood	±50,000 sf	Office and R&D
Cherry Tree Business Center, Concord	±35,000 sf	Light Industrial and Service Commercial
Concord Diablo Business Park	±78,000 sf	Light Industrial, Warehouse, Manufacturing
Willow Pass Business Park, Concord	±100,000 sf	Office, Light Industrial, R&D
Antioch Marina Business Park	±404,000 sf	Warehouse and Light Industrial
Shadelands Medical Center, Walnut Creek	±53,000 sf	Office, Medical Office, R&D
Concord Business Center, Concord	±141,792 sf	Light Industrial
Concord North Commerce, Concord	±257,735 sf	Light Industrial, R&D and Warehouse
Sierra Pacific Properties, Pittsburg	±168,320 sf	Warehouse and Light Industrial
1400 W 4th Street, Antioch	±227,500 sf	Warehouse and Light Industrial
Delta Industrial Park, Antioch	±150,000 sf	Warehouse & Manufacturing
1300 W 4th Street, Antioch	±113,750 sf	Warehouse & Manufacturing
DCT – Pike Lane, Concord	±78,364 sf	Light Industrial, Warehouse, Manufacturing



MAJOR I-680 AND HIGHWAY 4 TRANSACTIONS

Silgan Container Lease, Antioch	±155,000 sf
FPA Warehouse Sale, Antioch	±235,000 sf / ±17 acres
Bond Manufacturing Sale, Pittsburg	±260,000 sf
Diverse Steel, Mfg. Building Sale, Pittsburg	±110,000 sf on ±11 acres
Venture Corporation, Brentwood	±26 acres
Cherry Tree Business Center Building Sale, Concord	±20,000 sf
Venture Corporation, Antioch	±23 acres
Somersville Road – Business Park, Antioch	±24 acres
Alpine Square – Office, Walnut Creek	±99,000 sf
West 10th Street, Auto Center Drive Buildings Sale, Antioch	±30,000 sf
Brentwood Business Center, Brentwood	±60,000 sf
Canyon View Office Park, San Ramon	±67,500 sf
2625 East 18th Street Sale, Antioch	±16,000 sf on ±5 acres
Benchmark Electronics/DCT Industrial, Concord	±64,000 sf
Delta Business Park, Antioch	±12 acres
Russell Sigler/Concord North Commerce Lease, Concord	±38,000 sf
AT&T/Lowenberg Corp. Lease, Antioch	±50,000 sf
Medburn Street Buildings Sale, Concord	±26,000 sf on ±2 acres